SYNGENE GROUP

FACT SHEET

Financial results for the quarter ended 30 June 2023 (Consolidated)



## SYNGENE INTERNATIONAL LIMITED (CONSOLIDATED)

	30 June 2023	31 March 2023
ASSETS		
Non-current assets		
Property, plant and equipment	23,319	23,8
	2,255	1,7
Capital work-in-progress		-
Right-of-use assets	3,087	2,1
Investment property	463	4
Other intangible assets	193	1
Financial assets		
(i) Investments	470	9.
(ii) Derivative assets	1,615	8
(iii) Other financial assets	790	1,5
Deferred tax assets (net)	359	6
Income tax assets (net)	1,423	1,3
Other non-current assets	230	2
Total non-current assets	34,204	34,0
Current assets		
Inventories	3,255	3,33
Financial assets	0,200	3,3.
(i) Investments	9,002	8,2
(ii) Trade receivables	4,996	5,2
(iii) Cash and cash equivalents	2,595	3,2
(iv) Bank balances other than (iii) above		
	4,442	4,4
(v) Derivative assets	459	4
(vi) Other financial assets	682	5
Other current assets	976	1,0
Total current assets	26,406	24,2
Total assets	60,610	58,3
EQUITY AND LIABILITIES		
Equity		
Equity share capital	4,020	4,0
Other equity	34,424	
Other equity Total equity	34,424 38,444	32,1
Total equity LIABILITIES		32,11 36,11
Total equity LIABILITIES Non - current liabilities		32,1
Total equity LIABILITIES		32,1
Total equity LIABILITIES Non - current liabilities		32,1 <b>36,1</b>
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities	38,444	32,11 36,11 4,81 2,11
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings	4,885	<u>32,1</u> 1 <b>36,1</b> 4,8
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities	4,885	32,1: 36,1: 4,8 2,1: 2
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions	38,444 4,885 2,739 - 458	32,1: 36,1: 4,8: 2,1: 2 4
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities	38,444 4,885 2,739	32,1: 36,1: 4,8: 2,1: 2 4 2,5:
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities	38,444 4,885 2,739 - 458 2,779	32,1: 36,1: 4,8: 2,1: 2 4 2,5:
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities	38,444 4,885 2,739 - 458 2,779	32,1: 36,1: 4,8: 2,1: 2 4 2,5:
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Financial liabilities Financial liabilities	38,444 4,885 2,739 458 2,779 10,861	32,1: 36,1: 4,8: 2,1: 2 4 2,5: 10,2:
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Financial liabilities (i) Borrowings	38,444 4,885 2,739 458 2,779 10,861 862	32,1: 36,1: 4,8: 2,1: 2 4 2,5: 10,2: 8
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities	38,444 4,885 2,739 458 2,779 10,861 862 309	32,1 36,1 4,8 2,1 2 4 2,5 10,2 8 2 2 4 2,5 10,2 8 2
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Einancial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables	38,444 4,885 2,739 458 2,779 10,861 862 309 2,251	32,1 36,1 4,8 2,1 2 4 2,5 10,2 8 2 2,5 2 3,5 10,2 10
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables (iii) Derivative liabilities	38,444 4,885 2,739 458 2,779 10,861 862 309 2,251 170	32,1 36,1 36,1 4,8 2,1 2 4 2,5 10,2 8 2 2,5 3
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables (iii) Derivative liabilities (iv) Other financial liabilities	38,444 4,885 2,739 458 2,779 10,861 862 309 2,251 170 719	32,1: 36,1: 4,8 2,1: 2 4 2,5: 10,2: 8 2,5: 3 5
Total equity  LIABILITIES Non - current liabilities  Financial liabilities  (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables (iii) Derivative liabilities (iv) Other financial liabilities Provisions	38,444 4,885 2,739 - 458 2,779 10,861 862 309 2,251 170 719 551	32,1 36,1 4,8 2,1 2 4 2,5 10,2 8 2 2,5 3 5 5
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities (i) Borrowings (i)(a) Lease liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables (iii) Derivative liabilities (iv) Other financial liabilities Provisions Current tax liabilities (net)	38,444 4,885 2,739 458 2,779 10,861 862 309 2,251 170 719 551 213	32,11 36,11 4,81 2,11 2 44 2,51 10,24 88 22 51 3 51 51 51 10
Total equity LLABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables (iii) Derivative liabilities (iv) Other financial liabilities Provisions Current tax liabilities (net) Other current liabilities	38,444 4,885 2,739 458 2,779 10,861 862 309 2,251 170 719 551 213 6,229	32,11 36,1 4,8 2,1 2 4 2,5 10,2 8 8 2 2,5 5 3 3 5 5 1 6,5 1
Total equity LIABILITIES Non - current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (i)(a) Lease liabilities (ii) Trade payables (iii) Derivative liabilities	38,444 4,885 2,739 458 2,779 10,861 862 309 2,251 170 719 551 213	32,1 36,1 4,8 2,1 2 4 2,5 10,2 8 2 2,5 3 5 5 1

(Rs. Mil							
KEY FINANCIAL	INFORMATION						
		51/22	51/2 4				
		FY23	FY24	Movement			
		Q1	Q1	%			
Revenue from operations	Rs. Mn	6,445	8,081	25.4			
EBITDA from operations	Rs. Mn	1,728	2,119	22.6			
EBITDA from operations margin	%*	26.8	26.2	-59bps			
PAT before exceptional item	Rs. Mn	739	934	26.4			
PAT margin	%	11.2	11.2	3bps			
		F23	FY24	Movement			
		Q1	01	%			
Revenue from operations	Rs. Mn	6,445	8,081	25.4			
Other income	Rs. Mn	155	236	52.2			
Reported revenue	Rs. Mn	6,600	8,317	26.0			
Material costs	Rs. Mn	(1,612)	(2,228)	38.2			
	%*	(25.0)	(27.6)	-255bps			
Staff costs	Rs. Mn	(1,971)	(2,288)	16.1			
	%*	(30.6)	(28.3)	227bps			
Other direct costs#	Rs. Mn	(283)	(275)	(2.7)			
	%*	(4.4)	(3.4)	99bps			
Other expenses	Rs. Mn	(817)	(1,016)	24.4			
	%*	(12.7)	(12.6)	10bps			
Foreign exchange fluctuation gain/(loss), net	Rs. Mn	(34)	(155)	358.8			
EBITDA	Rs. Mn	1,883	2,355	25.1			
Depreciation and amortisation expenses	Rs. Mn	(861)	(1,021)	18.5			
EBIT	Rs. Mn	1,022	1,334	30.5			
Finance costs	Rs. Mn	(94)	(105)	11.9			
PBT	Rs. Mn	928	1,229	32.5			
Тах	Rs. Mn	(189)	(295)	56.4			
PAT before exceptional item	Rs. Mn	739	934	26.4			
Exceptional item	Rs. Mn	-	-	N/a			
PAT after exceptional item	Rs. Mn	739	934	26.4			

# includes power, utility and clinical trial cost

\* % over revenue from operations

									(Rs. 1	Villions)
	KE	Y FINANCI	AL INFOR	MATION						
		FY22	FY22	FY22	FY22	FY23	FY23	FY23	FY23	FY24
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Revenue from operations	Rs. Mn	5,945	6,102	6,414	7,581	6,445	7,681	7,859	9,944	8,081
EBITDA from operations	Rs. Mn	1,650	1,774	2,034	2,503	1,728	2,165	2,310	3,140	2,119
EBITDA from operations margin	%*	27.8	29.1	31.7	33.0	26.8	28.2	29.4	31.6	26.2
PAT before exceptional item	Rs. Mn	773	920	1,040	1,478	739	1,020	1,097	1,787	934
PAT margin	%	12.7	14.8	15.9	19.1	11.2	13.0	13.7	17.6	11.2
		FY22	FY22	FY22	FY22	FY23	FY23	FY23	FY23	FY24
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Revenue from operations	Rs. Mn	5,945	6,102	6,414	7,581	6,445	7,681	7,859	9,944	8,081
Other income	Rs. Mn	123	129	129	147	155	154	172	228	236
Reported revenue	Rs. Mn	6,068	6,231	6,543	7,728	6,600	7,835	8,031	10,172	8,317
Material costs	Rs. Mn	(1,946)	(1,675)	(1,721)	(2,148)	(1,612)	(1,990)	(2,061)	(2,938)	(2,228)
	%*	(32.7)	(27.4)	(26.8)	(28.3)	(25.0)	(25.9)	(26.2)	(29.5)	(27.6)
Staff costs	Rs. Mn	(1,765)	(1,892)	(1,954)	(1,797)	(1,971)	(2,185)	(2,192)	(2,528)	(2,288)
	%*	(29.7)	(31.0)	(30.5)	(23.7)	(30.6)	(28.4)	(27.9)	(25.4)	(28.3)
Other direct costs#	Rs. Mn	(180)	(207)	(246)	(238)	(283)	(288)	(264)	(273)	(275)
	%*	(3.0)	(3.4)	(3.8)	(3.1)	(4.4)	(3.7)	(3.4)	(2.7)	(3.4)
Other expenses	Rs. Mn	(558)	(658)	(658)	(986)	(817)	(867)	(876)	(1,022)	(1,016)
	%*	(9.4)	(10.8)	(10.3)	(13.0)	(12.7)	(11.3)	(11.1)	(10.3)	(12.6)
Foreign exchange fluctuation gain/(loss), net	Rs. Mn	154	104	199	91	(34)	(186)	(156)	(42)	(155)
EBITDA	Rs. Mn	1,773	1,903	2,163	2,650	1,883	2,319	2,482	3,369	2,355
Depreciation and amortisation expenses	Rs. Mn	(747)	(762)	(785)	(803)	(861)	(902)	(946)	(956)	(1,021)
EBIT	Rs. Mn	1,026	1,141	1,378	1,847	1,022	1,417	1,536	2,413	1,334
Finance costs	Rs. Mn	(79)	(12)	(94)	(56)	(94)	(117)	(137)	(104)	(105)
PBT	Rs. Mn	947	1,129	1,284	1,791	928	1,300	1,399	2,309	1,229
Tax	Rs. Mn	(174)	(209)	(244)	(313)	(189)	(280)	(302)	(522)	(295)
PAT before exceptional item	Rs. Mn	773	920	1,040	1,478	739	1,020	1,097	1,787	934
Exceptional item (refer note)	Rs. Mn	-	(253)	-	-	-	-	-	-	-
PAT after exceptional item	Rs. Mn	773	667	1,040	1,478	739	1,020	1,097	1,787	934

# includes power, utility and clinical trial cost

\* % over revenue from operations

Note: Exceptional item relating to FY22 pertains to an exceptional downward adjustment of Rs. 253 million (net of tax) on account of the Government's decision during that quarter to cap the Services Export Incentive Scheme (SEIS) for research and development services at Rs. 50 million for the Financial Year 2020.